

Selecting your IT Service Provider

Do they have...

- ü Experience with your Application technology?
- ü Technical ability appropriate to the Task?
- ü A Reputation for Delivering Quality?
- ü Staying Power when things don't go Smoothly?
- ü Capacity of bench strength to get it Done?
- ü Organizational Methods, Systems, and the Leadership to deliver Cost Effectively and On-Time?
- ü The interpersonal skills which make you want to work with them, now and in the future?
- ü References from within your area, industry, or space?
- ü Adequate Financial Stability to deal with the unforeseen?
- ü Size enough to produce, but are small enough to care?

